Januray 13, 2017

Board of Land and Natural Resources
State of Hawaii
Honolulu, Hawaii

Approved Mediated Settlement with Robinson Family Partners on Market Value of Old Government Road Remnant in Makaweli, Waimea, Kauai, adjoining Tax Map Key Nos. (4) 1-7-005:006 and (4) 1-7-005:001 Owned by Robinson Family Partners

APPLICANT:

Robinson Family Partners and Land Division

LEGAL REFERENCE:

Section 171-52, Hawaii Revised Statutes, as amended.

TRUST LAND STATUS:

Section 5(b) lands of the Hawaii Admission Act

DHHL 30% entitlement lands pursuant to the Hawaii State Constitution: No

CURRENT USE STATUS:

Vacant and unencumbered.

DCCA VERIFICATION:

Place of business registration confirmed: Yes
Registered business name confirmed: Yes
Good standing confirmed: Yes
BACKGROUND

At its meeting on July 10, 2015, under Item D-3, the Board approved the sale of an old government road remnant to Robinson Family Partners at Makaweli, Waimea, Kauai.

At its meeting on November 13, 2015, under Item D-1, the Board amended its prior board action to include the issuance of a right-of-entry permit to Robinson Family Partners for site visit and survey purposes. Please see Exhibit "1", which is the submittal for Item D-1 of the November 13, 2015 meeting. Attached to this submittal as Exhibit "A" is the submittal for Item D-3 of the July 10, 2015 meeting.

Attached as Exhibit "2" is a map showing the subject road remnant, which is adjoined by TMK no. (4) 1-7-005:006 (Parcel 6) on the northern side and TMK no. (4) 1-7-005:001 (Parcel 1) on the southern side. Both parcels are owned by Robinson Family Partners.

REMARKS

The consideration for the sale of the remnant to Robinson Family Partners is a one-time lump sum payment of fair market value to be determined by independent or staff appraiser, subject to review and approval by the Chairperson. Pursuant to section 171-52(d), HRS, staff procured the services of an independent appraiser. Section 171-52(d) states as follows:

d) Appraisal. The value of the remnant or portion thereof shall be appraised by an independent appraiser, which appraisal shall take into consideration the limited market for the remnant and the resulting enhancement to an abutting owner's property by the addition of the remnant. The value of a remnant or portion thereof which is surplus to state highway requirements and is in the inventory of such surplus remnants as of December 31, 1981, may be appraised by an employee of the State qualified to appraise lands.

The independent appraiser procured by the department concluded the one-time payment of fair market value to be $80,300.

Robinson Family Partners disagreed with the department's fair market value and hired their own appraiser who concluded the fair market value to be $6,000.

The wide discrepancy was due to the differences in the appraisal methodologies used by the appraisers.

The July 10, 2015 submittal said that the road remnant would be consolidated with Parcel 6. Parcel 6 is a long, narrow piece of land about 20 feet wide and consists of 3.130 acres. Parcel 1, on which the resort will be developed, consists
of 166.026 acres. Staff and the department's appraiser were under the impression that Parcel 6, after consolidation with the remnant road, would subsequently be consolidated with Parcel 1 to benefit the resort. The end result would give the planned resort at least two entrances from Kaumualii Highway to the resort as well as allow landscaping. Staff believes that this interpretation was reflected in the submittals to the Board.

Robinson Family Partners took the position that for the purposes of the remnant sale, the subject road remnant was to be consolidated with Parcel 6, so the appraisal should take into account only Parcel 6 and not Parcel 1.

Mediation occurred on November 22, 2016. Appraiser Esther Price, MAI, was the mediator. Robinson Family Partners was represented by Jennifer Whitmore, President of Gay & Robinson, Inc., and Eric A. James, Esq. The department was represented by Russell Tsuji, Land Division Administrator, Pamela Matsukawa, Appraisal and Real Estate Specialist, and David Day, Deputy Attorney General.

During the mediation it was brought to the department representatives' attention that prior to this remnant sale, there was a written agreement signed by the State Department of Transportation's (DOT) property management section head and the chairman of the management committee of Robinson Family Partners, which addressed the sale of the old government road at Makaweli, Waimea, Kauai, containing 8.44 acres (see attached Exhibit "3"), which is larger than the subject remnant of 3.130 acres. The agreement was apparently signed before the DOT ascertained that the Board had jurisdiction over the sale of the remnant road. The offer made by the DOT was $12,500 for the value of the property plus the costs of services for a total of $14,000 for the subject remnant parcel and various other remnants totaling 8.44 acres. It is unclear whether section head's offer was made after obtaining a valuation from a licensed appraiser authorized to practice in the State of Hawaii, but was apparently made without first obtaining Land Board approval to sell the remnant parcels. In any event, the Department of Transportation later took the position it had no authority to sell the subject remnant, and the Robinson Family Partners then approached the Department and inquired about purchasing the subject remnant that abuts Parcel 1 and Parcel 6.

The Robinson Family Partners' representatives also informed the department's representatives that Parcel 1 did in fact have access to Kaumualii Highway even without the remnant, so the remnant was not required for Parcel 1's access to the highway.

Mediation took the entire day. After some time, the parties discussed with the mediator the possibility of having both appraisers provide further appraisal services using agreed upon parameters. However, the revisions would likely have resulted in further mediation for the parties. Therefore, numbers were proposed to see if the parties could agree on a value that would avoid further appraisal and mediation costs and the costs of arbitration. Very late in the afternoon the parties
finally agreed upon $37,500, subject to approval of the Board. Please see the mediated settlement agreement attached as Exhibit "4". This was a compromise that the department's representatives felt was reasonable given the representation that access to the highway for Parcel 1 (the resort parcel) was not dependent on the acquisition of the remnant by Robinson Family Partners; given the DOT's low value placed on the road remnant (although we have no idea what considerations led to this value); given the limited utility of the road remnant to anyone other than the adjoining landowner; and in consideration of avoiding further appraisal and mediation costs and the costs of arbitration.

RECOMMENDATION: Staff recommends that the mediated market value of the subject old government road remnant of $37,500 be approved.

Russell Y. Tsuji  
Land Division Administrator

Pamela K. Matsukawa  
Appraisal and Real Estate Specialist

APPROVED FOR SUBMITTAL:

Suzanne D. Case, Chairperson
Amend Prior Board Action of July 10, 2015, Item D-3, Sale of Old Government Road Remnant to Robinson Family Partners, por. of Makaweli, Waimea, Kauai, Tax Map Key: (4) 1-7-005:por. 001. The purpose of the amendment is to include the issuance of a right-of-entry permit to Robinson Family Partners, its consultants, contractors, and persons acting on its behalf, for site visit and survey purposes.

BACKGROUND:

At its meeting on July 10, 2015, under Item D-3, the board approved the sale of old government road remnant to Robinson Family Partners, por. of Makaweli, Waimea, Kauai. See Exhibit A.

As part of the applicant requirements, an appraisal is required to determine the one-time fair market value for the remnant. Since this process is taking longer than anticipated, applicant is requesting an immediate right-of-entry permit to conduct surveys on the remnant.

Applicant, its consultants and contractors would like to conduct a preliminary site visit and survey of the remnant. This will assist them in drafting a landscaping plan for entry points and a buffer zone between the current Kaumualii Highway and the proposed Kapalawai Resort, which will ultimately incorporate this remnant parcel. The right-of-entry permit will not allow any construction or site work on the remnant.

CHAPTER 343 - ENVIRONMENTAL ASSESSMENT:

See Exhibit B.
REMARKS:

Prior Board approval did not include a right-of-entry permit. Staff recommends an immediate right-of-entry permit over subject parcel for site visit and survey purposes, which will expire upon execution of sale of remnant parcel to Robinson Family Partners. No construction or site work will be permitted under the right-of-entry.

RECOMMENDATION: That the Board:

I. Amend its prior Board action of July 10, 2015, under agenda item D-3, by adding a new paragraph 5 at the end of the Recommendation section:

5. Authorize the issuance of an immediate right-of-entry permit to the Robinson Family Partners, its consultants, contractors and persons acting on its behalf, covering the subject lands under the terms and conditions cited above, which are by this reference incorporated herein and further subject to the following:

   a. The Standard terms and conditions of the most current right-of-entry permit form, as may be amended from time to time;

   b. Right-of-entry permit will expire upon execution of sale of remnant parcel to Robinson Family Partners; and

   c. Such other terms and conditions as may be prescribed by the Chairperson to best serve the interests of the State.

II. All terms and conditions listed in its July 10, 2015 approval to remain the same.

Respectfully Submitted,

[Signature]
Marvin Mikasa
District Land Agent

APPROVED FOR SUBMITTAL:

[Signature]
Suzanne D. Case, Chairperson

Land Board Meeting: November 13, 2015; D-1: Approved as submitted.

Approved as submitted. See attached page.
Land Board Meeting: November 13, 2015; D-1: Approved as submitted.

Approved as submitted.¹

¹ Board member Oi suggested going forward, all Board Submittals involving the sale of a remnant parcel should also include a Right of Entry to the applicants and its consultants to conduct surveys and other due diligence items.
Board of Land and Natural Resources
State of Hawaii
Honolulu, Hawaii

Sale of Old Government Road Remnant to Robinson Family Partners, por. of Makaweli, Waimea, Kauai, Tax Map Key: (4) 1-7-005:por. 001.

APPLICANT:
Robinson Family Partners, a Hawaii general partnership.

LEGAL REFERENCE:
Section 171-52, Hawaii Revised Statutes, as amended.

LOCATION:
Portion of Government lands situated at por. of Makaweli, Waimea, Kauai identified by Tax Map Key: (4) 1-7-005, as shown on the attached map labeled Exhibit A.

AREA:
1.23 acres, more or less.

ZONING:
State Land Use District: Agriculture
County of Kauai CZO: Agriculture

TRUST LAND STATUS:
Section 5(b) lands of the Hawaii Admission Act
DHHL 30% entitlement lands pursuant to the Hawaii State Constitution: NO

APPROVED BY THE BOARD OF LAND AND NATURAL RESOURCES AT ITS MEETING HELD ON

July 10, 2015

EXHIBIT "A"
CURRENT USE STATUS:

Vacant and unencumbered.

CONSIDERATION:

One-time lump sum payment of fair market value to be determined by independent or staff appraiser, subject to review and approval by the Chairperson.

CHAPTER 343 - ENVIRONMENTAL ASSESSMENT:

Not applicable. Subject lands are to be conveyed to abutting landowner(s) and will become privately owned land at that point.

DCCA VERIFICATION:

Place of business registration confirmed: YES
Registered business name confirmed: YES
Applicant in good standing confirmed: YES

APPLICANT REQUIREMENTS:

Applicant shall be required to:

1) Pay for an appraisal to determine the one-time payment of fair market value for the remnant and;
2) Consolidate the remnant with the Applicant's abutting property through the County subdivision process; and
3) Provide survey maps and descriptions according to State DAGS standards and at Applicant's own cost.

REMARKS:

Pursuant to section 171-52, HRS, a remnant is defined as "a parcel of land economically or physically unsuitable or undesirable for development or utilization as a separate unit by reason of location, size, shape, or other characteristics." The subject parcel has been determined to be a remnant by this definition for the following reasons:

1) The parcel is a discontinued portion of an old government road.

Applicant in late 2012 applied to Department of Transportation, Highways Division (DOT-Highways), to purchase the road remnant assuming it was part of the old Kaumualii Highway before the highway was realigned.
On March 15, 2013, DOT-Highways wrote to the applicant explaining that a certificate of search was completed by DOT-Highways showing that the old government road remnant was acquired for the State of Hawaii through the Admissions Act. DOT-Highways determined that the remnant belongs to Department of Land and Natural Resources. See Exhibits B & C.

Applicant is the owner of parcel (4) 1-7-005:006 (Parcel 6) as staff has confirmed by County of Kauai Real Property Tax Assessment website. Other abutting property to the subject remnant parcel includes parcel (4) 1-7-005:001 (Parcel 1), which is also owned by the applicant and is the planned future site of the Kapalawai Resort.

When the Kauai Belt Road project was completed, a portion of the new Kaumualii Highway dissected applicant’s property, Parcel 6, and the adjoining property, Tax Map Key: (4) 1-7-005:002. This created an access situation for Parcel 1, which is separated from Kaumualii Highway by the highway remnant. See Exhibit D. Access to the planned Kapalawai Resort will need to cross the highway remnant.

Applicant Robinson Family Partners proposes to purchase the old government highway remnant and consolidate it into Parcel 6. This area will have two entrances to the resort and will landscape the remaining area between the highway and resort. See Exhibit E.

Kapalawai Resort is a planned 160-acre eco-tourist resort in Makaweli. Robinson Family Partners is leasing the land to Kapalawai Resort.

Robinson Family Partners has not had a lease, permit, easement or other disposition of State lands terminated within the last five years due to non-compliance with such terms and conditions.

Comments were solicited from the agencies identified below with the results indicated.

State Agencies:

<table>
<thead>
<tr>
<th>Agency</th>
<th>Result</th>
</tr>
</thead>
<tbody>
<tr>
<td>DOH</td>
<td>No environmental health concerns</td>
</tr>
<tr>
<td>DLNR – Historic Preserv.</td>
<td>No response by suspense date</td>
</tr>
<tr>
<td>OHA</td>
<td>Revenue reported in annual accounting of public land trust</td>
</tr>
<tr>
<td>DOT – Highways Div.</td>
<td>No objections</td>
</tr>
</tbody>
</table>

1 At its meeting of March 23, 1984, Item D-4, the Board authorized DOT-Highways to sell a number of road remnants statewide. Although the subject remnant was not included on the approved list, Land Division staff believes the remnant is under the jurisdiction of DOT-Highways pursuant to applicable law. Nevertheless, in order to facilitate a resolution of this matter, Land Division staff will process this disposition, if approved.
County Agencies

<table>
<thead>
<tr>
<th>Agency</th>
<th>Remarks</th>
</tr>
</thead>
<tbody>
<tr>
<td>County Planning</td>
<td>No objections</td>
</tr>
<tr>
<td>Public Works</td>
<td>No comments</td>
</tr>
</tbody>
</table>

Staff has no objections to the request.

RECOMMENDATION:

That the Board:

1. Find that the subject lands are economically or physically unsuitable or undesirable for development or utilization as a separate unit by reason of location, size, shape, or other characteristics and, therefore, by definition is a remnant pursuant to Chapter 171, HRS.

2. Authorize the subject requests to be applicable in the event of a change in the ownership of the abutting parcel described as Tax Map Key: (4) 1-7-005:001, provided the succeeding owner has not had a lease, permit, easement or other disposition of State lands terminated within the last five (5) years due to non-compliance with such terms and conditions.

3. Authorize the subdivision and consolidation of the subject remnant by the Applicant.

4. Subject to the Applicant fulfilling all of the Applicant Requirements listed above, authorize the sale of the subject remnant to Robinson Family Partners covering the subject area under the terms and conditions cited above, which are by this reference incorporated herein and further subject to the following:

   a. The standard terms and conditions of the most current deed or grant (remnant) form, as may be amended from time to time;

   b. Review and approval by the Department of the Attorney General; and

   c. Such other terms and conditions as may be prescribed by the Chairperson to best serve the interests of the State.

Respectfully Submitted,

[Signature]

Marvin Mikasa
District Land Agent
APPROVED FOR SUBMITTAL:

Suzanne D. Case, Chairperson
Mr. Charles Okamoto  
Robinson Family Partners  
Kaumakani, Hawaii 96747  

Dear Mr. Okamoto:  

Subject: Kaumualii Highway, Old Government Road  
At Makaweli, Waimea, Kauai, Hawaii  
TMKs: (4) 1-7-05:01, 02, 05, 06, 09 and 10, (4) 1-7-06:04, 05, 09 and 10  
Request to Purchase Old Government Road  

We regret to inform you that the processing of the sale of a portion of Old Government Road is being deferred to the Department of Land and Natural Resources. It was determined that the land belongs to DLNR and therefore would be the appropriate agency to process the sale.  

Please contact Milo Spindt, Kauai District Land Agent at (808) 274-3491 for further information.  

If you have any questions, please call me at (808) 692-7331 or you can email me at Katja.M.Jordan-King@Hawaii.Gov.  

Very truly yours,  

Katja M. Jordan-King  
Right-of-Way Agent  
Property Management

EXHIBIT "B"
CERTIFICATE OF SEARCH

Date: February 22, 2012

FAP F-29(4)
KAH>. Btlt ROAD
(Shiun vill Section)

TAX KEYS:
1-7-69; portion of
Old Government Road and
1-7-80; portion of
Old Government Road

PORTIONS OF OLD GOVERNMENT ROAD RUNNING THROUGH
ROYAL PATENT NO. 447, LAND COMMISSION AWARD NO. 7713,
APART I TO V, KAMAMULU,
SITIATE AT MAKAWELI, DISTRICT OF WAIMEN, ISLAND AND COUNTY OF KAULI,
STATE OF HAWAI

STATE OF HAWAI

LIENS and/or ENCUMBRANCES: NONE

Requested by K. Jordan King dated 5/11/12 - Job No. 12-035-CS

EXHIBIT "C"
THIS IS TO CERTIFY that we have carefully examined the INDEXES and RECORDS of
the Public Land Office and the Bureau of Cadastral of the Department of Land and Natural
Resources, both at Honolulu, City and County of Honolulu, State of Hawaii, with reference to
the title of

STATE OF HAWAII

All of that certain parcel of land situate at Makaweli, District of Waimea,
Island and County of Kauai, State of Hawaii, described as follows:

PORTIONS OF AREA HIGHLIGHTED IN YELLOW AS SHOWN ON
TAX MAPS 1-7-02 (Page 4) and 1-7-06 (Page 3)

(NOTE: As of July 5, 2012, no right-of-way was provided.
No area shown for area highlighted in yellow.
Search line or area highlighted in yellow shown on
pages 4-5, as provided by Kajita Suzei-King, HAPW-81.)

Being portion of the government road running through Royal Patent Grant
No. 4476, Land Commission Award No. 7713, Appendix V, to V. Kumasaka,

Being a portion of the land transferred to the STATE OF HAWAII by
operation of Sections 503 of the Admission Act (Act of March 18, 1959, Public
Law 86-3, 73 Stat. 4).

(NOTE: Registered Map 2346, dated 1891, "Map of Kauai
Complied from Government Surveys and Private Surveys
of Lots belonging to Gay and Robinson", survey and map
done by L. E. Inlay, shows said road in existence at that
time.

No conveyances found of record to the City and County of
Honolulu.

AND WE CERTIFY that there are no liens and/or encumbrances appearing of record of
whatever kind or nature affecting the title at this time.
WE FURTHER CERTIFY that all as shown by said INDEXES and RECORDS.

DATED at Honolulu, City and County of Honolulu, State of Hawaii, the 22nd day of January, A.D. 2012, at 3:29 p.m.

ABSTRACTING SECTION
STATE DEPARTMENT OF TRANSPORTATION

The foregoing Certificate of Search and any further Confession(s) thereto, are for the exclusive use of the State of Hawaii, its Department of Transportation, and shall not be relied upon by any person or corporation, individually or collectively.

-3-
DECLARATION OF EXEMPTION FROM THE PREPARATION OF AN ENVIRONMENTAL ASSESSMENT UNDER THE AUTHORITY OF CHAPTER 343, HRS AND CHAPTER 11-200 HAR, FOR RIGHT-OF-ENTRY PERMIT TO ROBINSON FAMILY PARTNERS FOR ACCESS PURPOSES UNDER PSF NO. 14KD-169

The following permitted activities are found to be exempted from preparation of an environmental assessment under the authority of Chapter 343, HRS and Chapter 11-200, HAR:

**Project Title:**
Amend Prior Board Action of July 10, 2015, item D-3, Sale of Old Government Road Remnant to Robinson Family Partners. The purpose of the amendment is to include the issuance of a right-of-entry permit to Robinson Family Partners, its consultants, contractors, and persons acting on its behalf, for site visit and survey purposes.

**PSF Number:** 14KD-169

**Project Description:**
Applicant is the owner of parcel (4) 1-7-005:006 (Parcel 6) as staff has confirmed by County of Kauai Real Property Tax Assessment website. Other abutting property to the subject remnant parcel includes parcel (4) 1-7-005:001 (Parcel 1), which is also owned by the applicant and is the planned future site of the Kapalawai Resort.

When the Kauai Belt Road project was completed, a portion of the new Kaumualii Highway dissected applicant’s property, Parcel 6, and the adjoining property, Tax Map Key: (4) 1-7-005:002. This created an access situation for Parcel 1, which is separated from Kaumualii Highway by the highway remnant. See Exhibit D. Access to the planned Kapalawai Resort will need to cross the highway remnant.

Applicant Robinson Family Partners proposes to purchase the old government highway remnant and consolidate it into Parcel 6. Applicant requests the issuance of a right-of-entry permit to Robinson Family Partners, its consultants, contractors, and persons acting on its behalf, for site visit and survey purposes. No construction or site work will be permitted under the right-of-entry.

The applicants have not had a lease, permit, easement or other disposition of State lands terminated within the last five years due to non-compliance with such terms and conditions.
Exemption Determination:
After reviewing HAR § 11-200-(8), DLNR has concluded that the activities under this permit would have minimal or no significant effect on the environment and that issuance of the permit is categorically exempt from the requirement to prepare an environmental assessment.

According to the Exemption List for the Department of Land and Natural Resources, as Reviewed approved by the Environmental Council on June 5, 2015, Exemption Class No.1, "Operations, repairs or maintenance of existing structures, facilities, equipment or topographical features, involving negligible or no expansion or change of use beyond that previously existing [HAR § 11-200-8(a)(46)]".

Conclusion:
It is recommended that the Board declare that this project will probably have minimal or no significant effect on the environment and is presumed to be exempt from the preparation of an environmental assessment.

Suzanne Case
Board of Land and Natural Resources

Date
1/2/15
Mr. Charles Okamoto  
Robinson Family Partners  
P.O. Box 156  
Kaukauna, Hawaii 96747  

Dear Mr. Okamoto:

Subject: Kaumualii Highway, Old Government Road  
At Makaweli, Waimea, Kauai, Hawaii  
TMKs: (4) 1-7-05:01, 02, 05, 06, 09 and 10, (4) 1-7-06:04, 06, 09 and 10  
Request to Purchase Old Government Road  

The State of Hawaii offers for sale the subject old government road containing an area of 8.44 acres, delineated on the attached exhibit for the amount of $12,500.00 with additional charges detailed as follows:

- Value of Subject Property: $12,500.00  
- Cadastral Services: $500.00  
- Legal Services: $500.00  
- Abstract Services: $500.00  
- Total Cost: $14,000.00

This offer is subject to consolidation of said portion of road with your abutting property in accordance with the Ordinance of the County of Kauai. An outside surveyor of your choice can provide consolidation services such as mapping and descriptions; however, such costs are your sole responsibility.

A check in the amount of $42,50 made payable to the Bureau of Conveyances will be requested from you at the time of recording. This separate check includes a conveyance tax of $12.50 and a recording fee of $30.00.

The subject road is being offered “as is” and will be conveyed by Quitclaim Deed. The subject road will be sold subject to any encumbrances now of record. The State makes no warranty or representation about the suitability or marketability of the subject road for any particular use; the presence of any hazardous materials on, under, or about the same; and the physical condition of the subject road and any improvements thereon. Further, the State will not be responsible for clearing the land of vegetation and debris.

This offer is also contingent upon the successful recording of the Quitclaim Deed within one year from the date of this letter.

EXHIBIT “3”
Please have all owners of record sign the acceptance portion of this letter and return it to our office together with requested information for the deed. This offer to sell you the subject road is good for thirty (30) days from the date of this letter. If we do not receive your signed acceptance within the specified thirty (30) days time limit, then this offer will be null and void without any action on our part.

Please be reminded that terms and conditions as stated in our letter dated May 3, 2012 (ref. HWY-RM 3.89290) are still applicable. Should you have questions, please call Katja Jordan-King, Right-of-Way Agent, at (808) 692-7331, or you may e-mail her at Katja.M.Jordan-King@hawaii.gov.

Very truly yours,

CHRIS M. YAMAMOTO
Section Head
Property Management

Attachment: Parcel Map Exhibit

ACCEPTANCE

The undersigned hereby accepts the offer to purchase from the State of Hawaii the property identified as subject of old government road, containing 8.44 acres and delineated on attached exhibit, on the terms and conditions contained herein for $14,000.00 in U.S. dollars. The check for $14,000.00 shall be made payable to the State of Hawaii, Department of Transportation. Also, a separate check for $42.50 made payable to the Bureau of Conveyances will be requested at the time of recording. It is agreed that the conveyance will be made by Quitclaim Deed.

Signature: ____________________________
Date: ________________________________

(PLEASE FILL IN DATA FOR THE QUITCLAIM DEED DOCUMENT)

Robinson Family Partners
Print Grantee Legal Name
Mailing Address for Document: Makaweli, HI 96769-0088
MEDIATION SETTLEMENT AGREEMENT

November 29, 2016

Russell Y. Tsuji
Land Division Administrator
State of Hawaii
Department of Land and Natural Resources
P.O. Box 621
Honolulu, Hawaii 96809

Eric A. James, Esq.
Partner
Carlsmith Ball LLP
A Limited Liability Law Partnership
ASB Tower, Suite 2100
1001 Bishop Street
Honolulu, Hawaii 96813

Re: 1.258-Acre Old Government Road Remnant
Makaweli, Waimea, Island of Kauai, Hawaii
Tax Map Key (4) 1-7-005 (Portion)

PARTIES

The State of Hawaii ("State"), represented by the Department of Land and Natural Resources, is the current land owner. Robinson Family Partners ("RFP") is interested in acquiring the remnant property from the State, and owns TMK (4) 1-7-005, Parcel 006 agriculturally zoned property that abuts the remnant to the northeast, and TMK (4) 1-7-005, Parcel 001, resort zoned property that abuts the remnant to the southwest. The land owner and interested purchaser are collectively referred to as the "Parties", and individually as a "Party".

BACKGROUND INFORMATION

The remnant contains a total land area of 1.258 acres (54,798 square feet) and is part of TMK (4) 1-7, Plat 005 but has not been assigned a specific tax map key parcel number. It is approximately 20 feet wide and is estimated to be about one-half mile in length. The Parties
independently commissioned appraisals of the remnant but, based on the market value estimates made by the appraisers, could not mutually agree on a purchase price for the subject property.

LEGAL REFERENCE

The parties agreed that the mediation would be conducted pursuant to Section §171-17, Hawaii Revised Statutes subsection (b)(2), which states, in part: "If, after the purchaser's appraisal, the board and the purchaser do not agree on the sale price or lease rental, the parties shall make a good faith effort to resolve the dispute through nonbinding mediation by a single mediator, appointed by mutual agreement of the parties".

MEDIATION SETTLEMENT

A mediation conference was held on November 22, 2016 at the CBRE office, located at 1003 Bishop Street, Suite 1800, Honolulu, Hawaii 96813. The State of Hawaii was represented by Russell Y. Tsuji, DLNR Land Division Administrator; Pamela K. Matsukawa, DLNR Appraisal and Real Estate Specialist; and David D. Day, Esq., Deputy Attorney General Land/Transportation Division. Robinson Family Partners was represented by Jennifer Whitmore, President of Gay & Robinson, Inc.; and RFP's legal counsel Eric A. James, Esq., Partner of Carlsmith Ball, LLP.

The Parties conceptually but tentatively settled on the following purchase price for the subject property, subject only to the review and approval by the Board of Land and Natural Resources (BLNR) after a presentation by staff.

THIRTY-SEVEN THOUSAND FIVE HUNDRED DOLLARS
($37,500)

ADDITIONAL AGREEMENTS

The Parties also mutually agree that subject to the BLNR review and approval of the purchase price, conceptually but tentatively agreed upon with DLNR staff:

This agreement constitutes the complete understanding between the State and RFP and is binding on the Parties, their successors, and their representatives. No other terms, promises, or agreements will have any force or effect unless reduced to writing and signed by the individuals signing this agreement.

All promises, conduct and statements made in the course of reaching this Mediation Settlement Agreement are confidential and are governed by HRS Chapter §626, Hawaii Rules of Evidence, Rule 408 Compromise, offers to compromise and mediation proceedings. The Parties acknowledge as a State agency, DLNR's files are public and that the final mediated purchase price agreement can be accessed by public request.
This agreement is binding on the signatories upon their signature. Both parties acknowledge that the Mediated Settlement agreement will be presented to the State of Hawaii's Board of Land and Natural Resources.

By signing below, the Parties acknowledge they have read this agreement in its entirety, understand all the terms and conditions of the Agreement, and having done so, knowingly, voluntarily and freely enter into this Agreement without coercion or duress.

It is understood that this Agreement may be executed in counterparts but it will have no force or effect unless and until executed by the mediator and authorized representatives of the State and RFP. The Parties and mediator will have each executed at least one but not necessarily the same counterparts.

Esther H.C. Price, MAI
Mediator

APPROVED AND ACCEPTED:

Land Owner: STATE OF HAWAII
Department of Land & Natural Resources

By
Name: Russell Y. Tsuji
Title:

Interested Purchaser: ROBINSON FAMILY PARTNERS

By
Name:
Title:
This agreement is binding on the signatories upon their signature. Both parties acknowledge that the Mediated Settlement agreement will be presented to the State of Hawaii's Board of Land and Natural Resources.

By signing below, the Parties acknowledge they have read this agreement in its entirety, understand all the terms and conditions of the Agreement, and having done so, knowingly, voluntarily and freely enter into this Agreement without coercion or duress.

It is understood that this Agreement may be executed in counterparts but it will have no force or effect unless and until executed by the mediator and authorized representatives of the State and RFP. The Parties and mediator will have each executed at least one but not necessarily the same counterparts.

Esther H.C. Price, MAI
Mediator

APPROVED AND ACCEPTED:

Land Owner: STATE OF HAWAII
Department of Land & Natural Resources

By
Name:
Title:

Interested Purchaser: ROBINSON FAMILY PARTNERS

By
Name: Bruce B. Robinson
Title: Chairman of Management Committee