From: William Andrade
To: DLNR.BLNR.Testimony

Subject: [EXTERNAL] Support of Keehi Marine Center Lease Extension

Date: Thursday, March 14, 2024 8:28:11 PM

I have been a tenant of Keehi Marine Center

For the past two years and am writing in support of extending the existing lease for Keehi Marine Center. The staff treats the tenants with respect by providing security to ensure our safety. The maintenance of the property is immaculate which includes clean restrooms and grounds. The staff is courteous, professional & respectful. Management team always follows up promptly on any concerns. I was in a state facility for the past 22 years where theft & break-ins, damage to boats happened on a daily basis. I feel safe & at Keehi Marine Center. The tenants are screened & look out for each other in a community type setting. Thank you for the opportunity to provide this testimony in support of extending the existing lease. Respectfully William S. Andrade, owner of the Kamome

From: William Andrade
To: DLNR.BLNR.Testimony

Subject: [EXTERNAL] Support of Keehi Marine Center Lease Extension

Date: Thursday, March 14, 2024 8:28:11 PM

I have been a tenant of Keehi Marine Center

For the past two years and am writing in support of extending the existing lease for Keehi Marine Center. The staff treats the tenants with respect by providing security to ensure our safety. The maintenance of the property is immaculate which includes clean restrooms and grounds. The staff is courteous, professional & respectful. Management team always follows up promptly on any concerns. I was in a state facility for the past 22 years where theft & break-ins, damage to boats happened on a daily basis. I feel safe & at Keehi Marine Center. The tenants are screened & look out for each other in a community type setting. Thank you for the opportunity to provide this testimony in support of extending the existing lease. Respectfully William S. Andrade, owner of the Kamome

Mokauea Fishermen's Association

4 Sand Island Access Road #3, Honolulu, Hawai'i 96819

March 13, 2024

Board of Land and Natural Resources P.O. Box 621 Honolulu, Hawai'i 96809

Re: Support for Ke'ehi Marine, Inc. 10-Year Lease Extension.

Aloha BLNR Members,

As the last fishing village of O'ahu, our purpose of the Mokauea Fishermen's Association (MFA) is to preserve our culture and educate our future generations on the importance of preserving Hawai'i's natural resources and areas such as Mokauea Island.

As a non-profit 501(c)(3) organization, MFA has had the blessing of sharing Mokauea Island as an outdoor classroom with the community. In turn, the community has shown tremendous support for the island, such as the Ke'ehi Marine, Inc. They have given their generous kokua to MFA and Mokauea Island for over 10 plus years, from the very start, since meeting Yoshi Muraoka. Their undying support has given us continued hope in removing the many various 'opala / marine debris that continuously lands on Mokauea. They have supplied the manpower and vessels to haul it back to O'ahu to be rid off.

Yoshi Muraoka and the Ke'ehi Marine, Inc. are great neighbors and have become dear friends. We mahalo Ke Akua for allowing our lives to intertwine. They are a blessing to so many.

On behalf of the Mokauea Fishermen's Association, I ask you to please give them an extended 10-year lease to stay where they are, who will continue to be a great asset to the Ke'ehi community.

Mahalo nui loa for your time in considering this letter.

Me Ke Aloha Pumehana,

Joni Bagood

President / Mokauea Island Steward Email: mokauea.president@gmail.com

BLUEWATER MARINE & DOCK SPECIALTIES, INC.

350 Ward Ave., Ste. 106 ◆ Honolulu, Hawaii 96814 Phone 808 237-4504 ◆ Fax 808 237-4545 Website www.bluewaterdocks.com

March 8, 2024

Subject: Support for Keehi Marine Center, Lease extension

To Whom it may concern,

My name is James Booth, and I am the owner of Bluewater Marine & Dock Specialties. We are a local dock manufacturing business doing business in the State of Hawaii since 2001.

Over the last 23 years, we have had the privilege of doing many small boat harbor dock replacement projects for the State and we also replaced the entire marina there at Keehi Marine Center, (KMC).

As a marine construction business, we have utilized the boat yard there at KMC many times both in building our docks as well as utilizing their travel lift to place our docks in the water.

As a boat owner, we have also utilized KMC many times for hauling my boat out and providing maintenance and repairs.

As there are very limited options for this type of boat yard on Oahu, I strongly wish to project my support for this 10 year lease extension for KMC to be approved and provide the boating and marine community of not just Oahu but all of Hawaii a viable and economical yard to provide the services it does.

Thank you for your consideration.

Respectfully,

Yames Booth

Owner

Bluewater Marine

Cates Marine Service, LLC 24 Sand Island Access Road Box #27 Honolulu HI 96819 Ph. 808 841-4956 Fax 808 841-4957



March 14, 2024

To: Department of Land & Natural Resources Land Board

I am writing the letter of support for the lease extension application for Keehi Marine Center which is being consider on the March 22, 2024 meeting, I have been a tenant at Keehi Marine since 1999 and have found this business to be a very professional organization.

Cates Marine Services has been conducting various work in the Marine environment that has focused on Marine Salvage, Science, Aquaculture and various other types of activities, over the years I have worked closely with Keehi Marine Center and they have always supported the Marine Community in any way possible.

One example I can offer is the morning after the Lahaina fires the general manager for Keehi Marine Center (Yoshi) called me and stated to me knowing I would be having some involvement, he stated that if any vessels from Lahaina were in need of anything to let Keehi Marine know and they would offer any assistance. Later when we were delivering supplies from Oahu to Lahaina, Keehi Marine once again support all efforts. They are a true community orientated organization.

Please consider and support this lease extension requests.

Randy Cates Cates Marine Services From: Ken Christopher
To: DLNR.BLNR.Testimony

Subject: [EXTERNAL] Keehi Marine Center (KMC) lease extension

Date: Sunday, March 10, 2024 11:53:12 AM

To whom it may concern.

My name is Ken Christopher. I am one of the owners of Expedition Lanai ferry. We have been doing business with KMC for over twenty years. I personally have been involved with every drydock, and worked closely with the staff. Because of their impeccable service, I wouldn't consider going anywhere else. I urge you to extend their lease. Expedition plans on many more years of business with KMC, and hopes this will be a possibility.

Thanks, Ken Christopher Pacific Fishing & Supply, Inc. 869 N. Nimitz Hwy Honolulu HI 96817

MARCH 14, 2024

Subject: Support for Keehi Marine, Inc. lease extension

Dear Board of Land and Natural Resources,

I am writing to express my full support for Keehi Marine, Inc.'s request for a 10-year lease extension. As a decades-long customer of Keehi Marine, I have had the privilege of experiencing firsthand the invaluable services and contributions that Keehi Marine provides to our commercial fishing industry and community.

Our access to a convenient and professional facility at Keehi Marine has been instrumental in maintaining and repairing our vessels on a regular basis, ensuring the safe and reliable operation of our fishing vessels.

The reasons behind my unwavering support for this lease extension are numerous. Keehi Marine's commitment to maintaining high-quality facilities, fostering a supportive boating community, providing employment opportunities for the already limited resources for the maritime community. This demonstrates their dedication to our maritime landscape and the well-being of all stakeholders involved.

In a rapidly evolving marine industry, continuity and stability are paramount. Extending Keehi Marine's lease for an additional 10 years not only ensures their ability to continue serving our community but also provides the necessary foundation for long-term planning, investment, and growth. This stability is not only beneficial to Keehi Marine but also to all those who rely on their services and contribute to our vibrant maritime ecosystem.

In conclusion, I wholeheartedly endorse Keehi Marine, Inc.'s lease extension request and urge you to consider the immense value they bring to our community. Their unwavering dedication, commitment to excellence, and positive impact on our maritime landscape make them deserving of your support.

Thank you for your attention to this matter.

Sincerely,

Roger Dang Owner Pacific Fishing & Supply, Inc. From: <u>David Jung</u>

To: <u>DLNR.BLNR.Testimony</u>

Subject: [EXTERNAL] Keehi Marine Center Lease Extension

Date: Wednesday, March 13, 2024 9:50:09 AM

Ladies and Gentlemen of the Board,

I am writing in strong support of renewal of the Keehi Marine Center Lease which is coming up for your review. As a member of Hawaii's maritime community since 1965, I have witnessed the decline in the number of drydocking facilities available to both commercial and recreational vessel owners in our state. As you know, waterfront use of property is under control of the state. Throughout the years, the promise of increased lease rent from developers and well connected political lobbyists have stripped away many vital facilities that are essential to our maritime community. The short sighted approach of the quick dollar from a speculative bidder must take the back seat to a tried and true successful service business. In addition, new environmental laws have resulted in the elimination of drydocking practices in several of our State run harbor facilities.

Please consider the loss of use of the Hawaii Tuna Packers Drydock at Kewalo Basin to the general public, the elimination of the Ala Wai Marine Drydock in favor of a failed developer, the downsizing of Honolulu Shipyard Inc, not to mention the loss of commercial warehouse space adjacent to Aloha Tower allowed by the DOT for another failed " development plan".

As a commercial operator for over 55 years I have been using the Keehi Marine facilities to service my vessels of up to 120'. This is a well run operation and the last survivor in Honolulu. The extra time and expense of traveling out to Barber's Point to the only other small craft drydock is an unnecessary burden. I also, cringe at the thought of having only one available drydock on Oahu for our large fleet of small craft. A single source operation only leads to price gouging and complacent management.

It is a simple economic principle that "the best indicator of future performance is past performance". Keehi Marine Center is a vital and well run asset to our community. Please value its track record of service to Hawaii. Other bidders and land developers may make promises they may not be able to keep. Please renew the lease at a reasonable rate.

Very truly yours, Capt David Jung, Sea Link of Hawaii.

Offshore Marine Surveyors

47-149 Iuiu Street Kaneohe, Hawaii 96744



Ph: (808) 239-9471 Fax: (808) 239-9472

E-mail: wardgraessle@netscape.net markknutson003@netscape.net

March 8, 2024

To: Department of Land & Natural Resources

Serving Hawaii and the Pacific Basin

Attn: Board Members

From: Mark Knutson. Offshore Marine Surveyors

Re: Keehi Marine, Inc. - Lease Extension

To whom it may concern,

The drydock and marina at Keehi Marine provide necessary support for the ship and yacht repair industry in the Hawaiian Islands. I've had the pleasure of working with Keehi Marine since 1985. The drydock has continued to upgrade it's services and always complied with EPA requirements. Management has been consistent since 1990.

It is my opinion that the 10-year extension should be granted so that the owners that rely on the drydock can continue to properly maintain their vessels.

Respectfully,

Mark H. Knutson, SAMS-AMS Offshore Marine Surveyors

Marke H Kounta

Marine Surveys - Consulting - Appraisals *** Damage/Accident Investigations - Salvage

 From:
 Mathew Lewis

 To:
 DLNR.BLNR.Testimony

 Cc:
 yoshi@keehimarine.com

Subject: [EXTERNAL] Support for Keehi Marine, Inc. 10-year lease extension

Date: Tuesday, March 12, 2024 6:03:31 AM

Attachments: Outlook-dfes3aw5.png

Aloha,

Over the last 4 years, we have sent several of our vessels to the Keehi Marine for our 2 yearly dry docks. We have conducted 15 plus dry docks during this time, totaling around 15 months' worth of time at the Keehi Yard. Keehi's Location and customer service set them apart from other dry dock facilities on the island. The team at Keehi works with you, not against you, to ensure that your dry dock goes as smoothly as possible. We have also had numerous emergency dry docks where the yard manager has gone above and beyond to accommodate us at very short notice.

I support the extension of the lease for Keehi Marine Centre and would appreciate the opportunity to continue working with this business for many years to come.

Respectfully

Mathew Lewis
Maintenance Planner
PacWhale Eco-Adventures
300 Ma'alaea Rd., Suite 211
Wailuku, HI 96793

Cell: 808-463-9360 Fax: 808-856-8363

Email: mlewis@pacificwhale.org









To: Board of Land and Natural Resources

From: Steven D. Martin

Subject: 10 year extension for Ke'ehi Marine Center's current lease

Dear Board,

My name is Steve Martin. I am the current owner of island workboats, Maritime Management, LLC. as well as Ohana Yachts, LLC. I have possessed an USCG 100 ton Captain's license, able-bodied Seaman Unlimited Certificate for 41 years, I also have maintained a Maritime survivors license for the last 15 years.

At the age of 6 (1966) I sailed from San Francisco to Hawaii with my parents and have lived and or worked on the waterfront ever since. We currently operate 7 of our own vessels with 25 full/ part time employees. We consistently use Keehi Marine Center for our commercial and private vessels as well as recommend them for our clients vessels.

As one of two on Oahu, and the only small boat service center on the South shore of Oahu. Vessels from Kaneohe bay, Ala Wai Small boat harbor, Kewalo Basin, small vessels from Honolulu Harbor, Iroquois Point harbor, Rainbow Marina, as well as a large number of inter island commercial and private vessels, all use Ke'ehi Marine Center for both minor and major repairs. There is already a problem with 2 facilities servicing all of these vessels. There is no way only 1 facility will be able to support the entire boating industry on our island as well as most of the rest of the state of Hawaii.

The professionalism of the general manager Yoshi Muraoka and operations manager Paul Cobb Adams is second to none. The Ke'ehi Marine Center over the past several years has undergone major upgrades and is the cleanest, most environmentally friendly, and best managed vessel service center in the state. The fuel dock is the only 24 hour facility, and is the most convenient, easy to use on Island. The boat yard has the only containment in the state that allows us to work on our vessels anytime and under any weather conditions. Ke'ehi Marine Center has invested a substantial amount of money in environmental service upgragedes, bringing it into current standards. From the time a vessel is received, the bottom is pressure

washed and all coral, barnacles and underwater growth, is contained in a burmed containment, which allows for proper collection and disposal. After that the vessel is supported on the ground with plastic sheeting underneath to keep all paint and solvents isolated from the ground and contained to be disposed of properly. When a vessel is sanded or painted it is wrapped in plastic and a Camfil filtration system is installed to keep all paint and solvents from escaping into the environment.

Ke'ehi marine center is the only all inclusive maritime facility providing first class service with the most sustainable environmental protocol in the state. I humbly request Ke'ehi marine center be able to continue its unprecedented service to the marine industry for the island of Oahu and the state of Hawaii, for the foreseeable future.

Sincerely,

Steven D. Martin

Owner Island Work Boats, LLC.

Owner Ohana Yachts, LLC.

Owner Maritime Managment, LLC.

100 ton USCG Master

SCMS Marine Surveyor

TO: State of Hawaii - Board of Land and Natural Resources

SUBJECT: Support for Keehi Marine Inc. (KMC)

My name is James W. "Kimo" Mills. I am a retired Executive Vice President and former member of the Senior Management Committee at First Hawaiian Bank, where I worked for nearly 40 years. In addition to working at the Bank, I have been an avid fisherman for most of my life.

I have been a tenant of the KMC Marina for approximately 20 years and I also rent a storage unit on the property for my boating and fishing gear.

I appreciate the opportunity to have my boat moored at the KMC Marina because the facility is centrally located, well maintained and provides excellent 24 security. All the Management and Staff members at KMC are friendly, knowledgeable and helpful. In addition, KMC operates the only dry dock/haul out facility in central Honolulu, which is an added bonus for all the tenants that dock our boats in the Marina.

Of special mention is the recovery from the Tsunami that damaged the facility a few years ago. The KMC Management and Staff expedited the rebuilding of the facility and built it back with a floating dock system that was far superior to the original set up. I was extremely happy when I received notice that I could move my boat back to the KMC Marina from my temporary slip at another Marina on the island.

I wholeheartedly support the extension of the lease for Keehi Marine Inc. because it will provide continuity in the exceptional service that I have experienced for many years. The KMC Management and Staff have developed a "community" on site and the extension of the lease will allow that community spirit to live on into the future.

Your acceptance of this letter of recommendation is appreciated.

Sincerely, James "Kimo" Mills

KEEHI MARINE, INC.

24 SAND ISLAND ACCESS ROAD Honolulu, Hawaii 96819 Telephone (808) 845-6465 Facsimile (808) 841-6610

March 15, 2024

State of Hawaii Board of Land and Natural Resources

Dear Chairperson Chang and board members:

On behalf of Keehi Marine, Inc. I would like to thank the State of Hawaii and the Department of Land and Natural Resources, Boating Division for the opportunity and privilege of operating our business on State land to serve the boating community since 1997 under present ownership.

Our facility comprises of a boatyard for maintenance and repairs, commercial warehouse rentals to maritime businesses, a fuel dock, and a 136-slip marina. We provide services to local, international, governmental, military, and commercial vessel owners and agencies. We haul out an average of nearly four hundred vessels per year and are available 24/7 for emergencies. We recently assisted with several Maui wildfire vessels. We also work with and donate services to nonprofits such as the Polynesian Voyaging Society and Mokauea Fisherman's Association. I have been with the business for nearly 30 years and 2/3 of our workers have been employed for over 10 years. We have developed strong working relationships with our customers and community, and I believe we are an important member of the maritime industry in Hawaii.

We are requesting a 10-year lease extension to make additional capital improvements and to continue serving our customers. Our plan is to refurbish one of the warehouse buildings and to replace the docks and piping of our fuel dock. The total cost estimate is at least \$500,000.

We humbly ask for your consideration and approval of our request for a 10-year lease extension.

Sincerely,

Yoshi Muraoka

Director

From: Curtis Naki

To: State of Hawaii, Board of Land and Natural Resources

Subj: Written Testimony in Support of Keehi Marine Center 10 Year Lease Extension

My name is Curtis Naki. I have worked as a Federal Civil Service Employee for 38 years. Presently, I am an independent consulting working to assist various companies accomplish ship repairs here in Hawaii and Guam.

While working for the Federal government, I served as a Port Engineer for combatant and auxiliary ships and Program Manager for all test ranges located in the Pacific Region. My last position was the Senior Technical Advisor to the Commander, U.S. Pacific Fleet.

As a civil servant, it was our duty to be good stewards of the taxpayer's dollars. It was our responsibility to advertise and solicit all work being contracted with the intent to create competition and to obtain the lowest cost possible.

Presently in Hawaii two companies have floating drydocks. One of the two companies can also drydock smaller boats using a lift system. Keehi Marine Center also has a lift system and can drydock smaller vessels.

The cost for using a floating drydock is very expensive because of the labor required to set keel blocks and the effort required to drydock/undock the boat or ship as compared to using a lift system. Both the floating drydocks, and the lift system have limitations based on the weight, length and beam of the vessel.

No matter the type of system these companies have, whenever a contract is solicited, the U.S. Navy can be assured the prices being quoted are fair based on an open and fair competition. If it wasn't for Keehi Marine Center being a viable company for drydocking and ship repairs, there would only be two companies on Oahu bidding for the work. Competitive bidding would only occur between two companies resulting in a higher cost to the U.S. Navy and ultimately the taxpayers. Keehi Marine Center adds to the competitive nature resulting in a better price to the government.

The private ship repair industry here in Hawaii is very limited to the amount of qualified personnel available to support the work. Skilled trades personnel can only be developed and maintained if companies exist to hire, train and maintain these personnel. The State of Hawaii needs to help the private ship repair industry stay in existence by allowing a company like Keehi Marine Center to remain in business at their present location. On a typical day at Keehi Marine Center every facet of the marine industry is represented. Not only do you see U.S. Navy vessels, but there are also U.S, Coast Guard vessels, long line fishing vessels, tour boats and private yachts and boats. If Keehi Marine Center was not in business, you would have to stop and wonder where these boats would go for repair and maintenance if only two other companies existed on

Oahu. I know the cost to get work accomplished would be much higher because of the lack of competition. The higher maintenance and repair cost would be a detriment to the boat owners because profit margins would be affected. Ultimately the higher cost would be passed on to the consumers or a company would cease to exist.

I appreciate the time to speak on behalf of Keehi Marine Center. If you need more information, please don't hesitate to call or email.

Mahalo for your time.

urtes haki

Curtis Naki

(808)721-5146

curtisnaki@icloud.com





March 11, 2024

Attn: <u>blnr.testimony@hawaii.gov</u> CC: <u>yoshi@keehimarine.com</u>

Re: Support for Keehi Marine, Inc. 10-year lease extension

Aloha e Board of Land and Natural Resources.

On behalf of the Polynesian Voyaging Society (PVS), CEO Nainoa Thompson and Voyaging Director Bruce Blankenfeld express strong support of Keehi Marine, Inc.'s 10-year lease extension. Hōkūle'a, Hikianalia, and all of PVS rely on Keehi Marine Center. Its10-year lease extension will have a direct and positive impact on our organization and our cultural and educational mission.

PVS cannot voyage unless its canoes are safe, and over the years, Keehi Marine has provided essential support to make sure our vessels are properly cared for. Keehi Marine has stepped up to the plate immediately every single time there was an emergency issue or if our canoes needed essential care.

Founded in 1973, the Polynesian Voyaging Society (PVS)'s mission is to perpetuate the art and science of traditional Polynesian voyaging and the spirit of exploration through experiential educational programs that inspire students and their communities to respect and care for themselves, each other, and their natural and cultural environments.

This is why we so strongly support Keehi Marine Center and hope its lease will be extended. We can be contacted for more at info@pvshawaii.org.

Mahalo,

Nainoa Thompson, CEO

Bruce Blankenfeld, Voyaging Director







863 N. Nimitz Hwy • Honolulu, Hawaii 96817 Phone: (808) 536-3603 • FAX (808) 536-3703 • www.seaengineering.com

March 8, 2024

Department of Land and Natural resources - Board of Land and Natural Resources

Kalanimoku Building 1151 Punchbowl St. Honolulu, HI 96813 Ph: (808) 587-0400

SUBJECT: SUPPORT FOR KEEHI MARINE, INC. 10 – YEAR LEASE EXTENSION

Dear Chairperson and Board Members

Thank you for the opportunity to submit support for Keehi Marine's lease extension for the Keehi Marine Center in Keehi Lagoon. We have been a customer of Keehi Marine for over three decades, completing vessel maintenance in their yard on a number of commercial vessels ranging from 43feet to 84 feet. Our time spent at Keehi Marine, including the long-term retrofit of our 84ft dive support vessel, has allowed us to see the wide range of maritime community they professionally support in an environmentally controlled and safe atmosphere.

Keehi Marine is a vital member of the boating and maritime community, providing haul out and vessel maintenance support for recreational and small to mid-size commercial vessels. As one of only four shipyard options on Oahu, and the only shipyard optimally setup for the recreational and small to mid-size commercial vessel community the extension of their lease is integral to the continued success of countless businesses. While other shipyard options exist, all are focused on large scale vessel repairs, and do not provide space or schedule availability for the community that Keehi Marine supports.

Keehi Marine's existence is integral to the proper maintenance, both from an environmental standpoint of doing vessel repair work, as well as physically providing owners the resources for owners to properly maintain their vessels. As a commercial diving and salvage company, we can attest firsthand to the environmental damage that poorly maintained and improperly maintained vessels can cause when they sink, drift onto our reefs or have owners attempt repairs in the harbors. I believe that the loss of Keehi Marine center would result in more deficient vessels in our State Harbors, as well as attempted repair work completed while vessels are floating at their docks rather than properly hauled out.

Please consider this letter Sea Engineering, Inc's full support for the extension of Keehi Marine's lease for another 10 years.

Thank you for your time and consideration,

Andrew Rocheleau

President

Sea Engineering, Inc.

arocheleau@seaengineering.com